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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Marketing Account Managers	1-66	15	
Marketing Account Managers	1-66	11	
Marketing Account Managers	1-66	15	
Marketing Account Managers	1-66	15	
Marketing Account Managers	1-66	15	
Marketing Account Managers	1-66	15	
Marketing Account Managers	1-66	15	
Agribusiness Broadcaster	1-4, 6, 8-10, 12, 15, 19-21, 23-30, 32- 33, 35, 37-41, 43-46, 48-51, 53-60, 62- 66	63	
FULL-TIME PRODUCER/HOST	1-4, 6, 8-9, 15, 19-21, 23-28, 30, 33, 37, 39-41, 43-44, 48-51, 53-60, 62, 64- 66	60	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : 310-457-6616 Url : www.allaccess.com Ria Denver Manual Posting	Y	0	
2	Big Shoes Network P.O. Box 11725 Milwaukee, Wisconsin 53211-1725 Phone : 414-962-4222 Url : http://www.bigshoesmidwest.com/ Jeff & Martha Carrigan Manual Posting	N	0	
3	Comm Action Agency 2113 N. Wisconsin St. Racine, Wisconsin 53402 Phone : 262-637-8377 Email : gcotton@rkcaa.org Fax : 1-262-637-6419 Gary Cotton	Y	0	
4	Conclave 4517 Minnetonka Blvd, #104 Minneapolis, Minnesota 55416 Phone : Phone (952) 927-4487 Url : http://www.theconclave.com/index.php Email : tomk@theconclave.com Tom Kay	N	0	
5	Concordia University 12800 N. Lakeshore Dr. Mequon, Wisconsin 53097 Phone : 262-243-4401 Email : career.services@cuw.edu Fax : 1-262-243-4478 Krista Hasselquist	Y	0	
6	Craigs List Website Madison, Wisconsin Phone : 608-273-1000 Url : http://madison.craigslist.org/ Hope Quackenboss Manual Posting	N	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
7	Eastern New Mexico University ENMU Career Services 1500 S Ave K, Station #34 Portales, New Mexico 88130 Phone : 575-562-2211 Email : career.services@enmu.edu Fax : 1-575-562-2215 Danette McGuire	Ν	0	
8	Eau Claire County Job Center` 221 W. Madison St. Suite 140-A Eau Claire, Wisconsin 54703 Phone : 715-836-3036 Email : leslied@workforceresource.org Fax : 1-715-836-3037 Angela Maiorana	Y	0	
9	Edgewood College 1000 Edgewood College Dr Madison, Wisconsin 53711 Phone : (608) 663-2281 Url : https://www.myinterfase.com/edgewood/invalidsession.asp x Student Resource Center Manual Posting	Y	0	
10	Employee Referral	Ν	14	
11	Former Employee	Ν	7	
12	Goodwill Industries Of Southern Wisconsin, Inc. 6055 N. 91st Street Milwaukee, Wisconsin 53225 Phone : 414-847-4830 Email : lisa.norman@goodwillsew.com Fax : 1-414-358-4298 Lisa Norman	Y	0	
13	Ho Chunk Nation P.O. Box 667 Black River Falls, Wisconsin 54615 Phone : 800-294-9343 Fax : 1-715-284-2632 Administration Department	Y	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
14	Illinois Broadcasters Assoc. 200 Missouri Avenue Carterville, Illinois 62918 Phone : 618-985-5555 Email : erinc@ilba.org Fax : 1-618-985-6070 Erin Camfield	Y	0	
15	Indeed.com 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Indeed.com n/a Manual Posting	N	83	
16	Indeed.com	N	1	
17	Internal Candidate	N	1	
18	Job Fair	N	2	
19	KKLH/KOMG/KOSP/KQRA 319 B East Battlefield Springfield, Missouri 65807 Email : mhukriede@mwfmarketing.fm MW SpringMo, Inc.	Ν	0	
20	LaCrosse Area Hmong Mutual Assistance Assoc. 1815 Ward Ave. Refugee Emplyment Coordinator LaCrosse, Wisconsin 54601 Phone : 608-781-5744 Email : nevinlaxhmaa1@gmail.com Fax : 1-608-781-5011 Nevin Xiong	Y	0	
21	Lakeland College P.O. Box 359 Sheboygan, Wisconsin 54208 Phone : 920-565-1483 Email : stephanlm@lakeland.edu Fax : 1-920-565-1311 Lisa Stephan	Y	0	
22	Linked In	N	53	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
23	Mid-West Family Broadcasting Madison 730 Rayovac Drive Madison, Wisconsin 53711 Phone : 608-441-3630 Url : www.midwestfamilybroadcasting.com Email : rj.brachman@mwfbg.com R.J. Brachman	N	0	
24	Mid-West Family Recruitment Ads 730 Rayovac Dr Madison, Wisconsin 53711 Phone : 608-441-3630 R.J. Brachman Manual Posting	N	9	
25	Minnesota Broadcasters 3033 Excelsior Blvd., Suite 440 Minneapolis, Minnesota 55416 Phone : 612-926-8123 Email : llasere@minnesotabroadcasters.com Fax : 1-612-926-9761 Linda LaSere	Y	0	
26	Missouri Broadcasters Association 1025 Northeast Drive Jefferson City, Missouri 65109 Phone : (573) 636-6692 Url : http://www.mbaweb.org/ Mandi Heiland Manual Posting	N	0	
27	MWF Website 730 RAyovac Drive Madison, Wisconsin 53711 Phone : 608-273-1000 Url : www.midwestfamilybroadcasting.com Email : sara.kiley@midwestfamilymadison.com Sara Kiley	N	6	
28	NAFB 1110 Platte Falls Rd Platte City, Missouri 64079 Career Services Manual Posting	Ν	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
29	National Assoc. of Black College Broadcasters P.O. Box 3191 Atlanta, Georgia 30302 Phone : 404-523-6136 Email : bcrmail@aol.com Lo Jelks	Y	0	
30	National Hispanic Media Coalition , Wisconsin Phone : 626-792-6462 Email : info@nhmc.org Career Services	Y	0	
31	Non-Employee Referral	N	12	
32	Northland College 1411 Ellis Ave. Ashland, Wisconsin 54806 Phone : 715-682-1230 Email : pfen-lei@northland.edu Fax : 1-715-682-1879 Patti Fenner-Leino	Y	0	
33	Ohio University 219 Scripps Hall Athens, Ohio 45701 Phone : 740-593-2606 Email : rogus@ohio.edu Mary Rogus	Y	0	
34	On Air Recruitment Ad	N	1	
35	Outreach 600 Williamson St. Ste. P-1 Madison, Wisconsin 53703 Phone : 608-255-8582 Email : angier@lgbtoutreach.org Fax : 1-608-255-0018 Angie Rehling	Y	0	
36	Previous Employee	N	2	
37	Radio Broadcast School 700 3rd Street N LL-7 LaCrosse, Wisconsin 54601 Phone : 507-450-4604 Email : director@radio1school.com Joe Deschler	Y	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
38	Radio Horn Montreal, Canada Phone : 614-602-1808 Email : jobpost@radiohorn.com Chris Bosworth	Y	0
39	Radionotas.com 2999 Overland Ave Ste 203 Los Angeles, California 90064 Phone : xxx-xxx-xxxx Url : http://radionotas.com/ Mario Larios Manual Posting	N	0
40	South Eastern MN , Wisconsin Email : ckottke@southeastmn.edu Cindy Kottke	Y	0
41	Southern Illinois Univ Edwardsville Campus Box 1620 Edwardsville, Illinois 62025-1620 Phone : 618-650-3708 Email : tammtay@siue.edu Tammy Taylor	Y	0
42	St. Mary's University 700 Terrace Heights #6 Winona, Minnesota 55987 Phone : 507-457-6695 Email : jbarker@smumn.edu Fax : 1-507-457-6990 Jackie Baker	Y	0
43	The QTI Group 702 E Washington Ave Madison, Wisconsin 53703 Phone : 608-232-2650 Url : http://www.qtigroup.com/ Laura Bermudo Manual Posting	N	0

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RS Number	RS Information (Yes/No)		No. of Interviewees Referred by RS Over Reporting Period
44	University of Minnesota, Morris Sargeant Student Center, Suite 245 2900 University Ave. Crookston, Minnesota 50001 Phone : 218-281-8585 Email : cavalier@umn.edu Fax : 1-218-281-8584 Don Cavalier	Y	0
45	University of Wisconsin-Eau Claire Dept. of Communication and Journalism 105 Garfield Ave. Eau Claire, Wisconsin 54701 Phone : 715-836-2528 Email : cj.dept@uwec.edu Fax : 1-715-836-2528 Dept. Communication & Journalism	Y	0
46	University of Wisconsin-LaCrosse 1140 Cenntennial Hall Lacrosse, Wisconsin Phone : 608-785-8514 Email : adettmann@uwlax.edu Aiyana Dettmann	Y	0
47	Unknown Referral Source	Ν	3
48	UW - Green Bay - Careers 2420 Nicolet drive SS 1916 Green Bay, Wisconsin 54311 Email : careers@uwgb.edu Linda Peacock-Landrum	Y	0
49	UW Consotorium 2420 Nicolet Dr Green Bay, Wisconsin 54311 Phone : 920-465-2163 Url : http://www.myconsortium.com/wisconsin/home.aspx?cl Career Services Manual Posting	Y	0
50	UW Milwaukee Career Dev. Center P.O. Box 413 Milwaukee, Wisconsin 53201 Phone : 414-229-4487 Email : careerplan@uwm.edu Fax : 1-414-229-5347 Career Development Center	Y	0

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
51	UW Oshkosh 800 Algoma Blvd. AC Center W112 Oshkosh, Wisconsin 54901 Phone : 920-424-7427 Email : rayw@uwosh.edu Wendell Ray	Y	0	
52	UW-Stout 103 Administration Bldg. Career Services Menomonie, Wisconsin 54751 Phone : 715-232-1602 Email : brinkmanm@uwstout.edu Mary Brinkman	Y	0	
53	WAXX/WAYY/WDRK/WEAQ/WECL/WIAL 944 Harlem St Altoona, Wisconsin 54720 Phone : 715-852-2641 Email : neilbauer@midwestfamilyec.com Neil Bauer	N	0	
54	Western Kentucky University , Wisconsin Email : employerrelations@wku.edu Robert Onseld	Y	0	
55	WGFB/WNTA-AM/WNTA-FM/WRTB/WXRX 2830 Sandy Hollow Road Rockford, Illinois 61109 Phone : 815-873-3267 Email : mpaterson@rmgmwf.com Mike Paterson	N	0	
56	WI Broadcasters Association 44 E Mifflin Street, Suite 900 Madison, Wisconsin 53703 Phone : (800) 236-1922 Url : http://www.wi-broadcasters.org/wba/index.php Email : mendicott@wi-broadcasters.org Mandy Endicott	Y	7	
57	WI Tech Connect 4622 University Avenue Madison, Wisconsin 53705 Phone : 608-266-1207 Url : http://www.wisconsintechconnect.com/ General Information Manual Posting	Y	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
58	Winona St. University P.O. Box 5838 Winona, Minnesota 55987 Phone : 507-457-5878 Email : career@winona.edu Fax : 1-507-457-5516 Career Services	Y	0	
59	Wisconsin Job Center-Website 1819 Aberg Ave Madison, Wisconsin 53704 Phone : 1-888-258-9966 Url : https://jobcenterofwisconsin.com/default.aspx Customer Service Manual Posting	Y	0	
60	WIZM/WKTY/WRQT/KQYB/KCLH 201 State St La Crosse, Wisconsin 54601 Email : kristyn@mwfbroadcasting.com Family Radio Inc.	Ν	1	
61	WMAY/WNNS/WQLZ/WLCE 1510 N Third St Riverton, Illinois 62561 Email : kelly@wnns.com Kelly Standish	Ν	0	
62	WNSN/WHFB/WSBT/WZOC 1301 E Douglans Rd Mishawaka, Indiana 46545 Phone : 574-247-434 Email : pmorris@wsbtradio.com Pat Morris	N	0	
63	Word of Mouth Referral	N	2	
64	Workforce Connections, Inc. 402 N. 8th St. LaCrosse, Wisconsin 54601 Phone : 608-789-5645 Email : palmerw@workforceconnections.org Fax : 1-608-785-9939 Wanda Palmer	Y	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
65	WSJM/WIRX/WCSY/WYTZ/WCXT 580 E Napier Benton Harbor, Michigan 49022 Email : judyg@wirx.com Career Services	N	0
66	www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0

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	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	Ongoing	Establishment of an	Mid-West Family Madison - Marketing	2	Intern
	Event	intern program designed	Internship		Marketrin Director
		to assist members of the			
		community	? Create engaging social media posts		
			? Repurpose content from blog posts		
			and webinars into other forms of content		
			(images, videos, infographics, posts, etc)		
			? Create audio, video, and visual assets		
			for our website and social media		
			? Be creative and have fun		
			? Write one or two blog posts per month.		
			? Assist with looking at analytics and provide insight on trends		
			? Proof content and post blogs to the		
			website		
			Job Overview:		
			? There will be a balance of remote and		
			in-office work		
			? 10-20 hours per week		
			? This may be a paid or a for-credit		
			position.		
			Perks:		
			? You'll have access to 11 of the top		
			digital marketing certifications in the		
			industry.		
			? Access to fun events like local		
			concerts, sporting events, and fun experiences		
			? Brewers, Madison Forward, Mallards,		
			Luke Brian, etc		
			? Work with a group of fun and		
			professional people		
			Expectations		
			? 10-15 hours per week		
			? First two weeks in the office, but can		
			work remotely as the summer progresses		
			? Submit the schedule you plan to work		
			to me with at least one week in advance		
			? Schedule a 30 minute weekly meeting with me		
			? Review what you learned		
			? Talk about what you struggled with		
			and what you really enjoyed		
			? Discus the plan for the next week		
			? Review and content that was created		
			Task		
			- Create a Linkedin Post summarizing		
			the key points in one of the Wicked		

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	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
			Smart		
			Podcasts. Please include copy, image,		
			and hashtags. Email it to me in a Google		
			Doc		
			by June 16th at noon.		
			Some tools that may be of use:		
			www.canva.com (an easy tool to create		
			images).		
			https://act-on.com/blog/5-killer-tips-for-		
			creating-linkedin-posts-that-hook-		
			readers/		
			Internship Learning Plan ? Goals		
			? To build your knowledge and become		
			an expert in one of the core disciplines of		
			digital marketing (Social Media,		
			Content Marketing, Email Marketing, or		
			Analytics		
			and Data)		
			? Apply that knowledge and share ideas		
			to improve Mid-West Family's position		
			in		
			the market		
			? Weekly Work		
			? Project Based Learning -		
			Complete a minimum of one module		
			per week		
			? Take what you learned and apply it to		
			a project of your choice and		
			use Mid-West Family Madison		
			? Present the idea to me		
			? Tasks needed to be completed		
			Create 3 or more social media posts per		
			week (image and content)		
			? Place content in a Google Drive in		
			organized folders		
			Create 2 long form pieces of content		
			per month (blogs, videos, ebooks,		
			etc) ? Ideas:		
			? Repurpose the Wicked Smart Webinar		
			into a long form		
			piece of content		
			? Take a blog and turn it into a different		
			deliverable (video,		
			infographic, etc)		
			? Use similar organization as above		

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	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
			 Post blogs to our website. Ponus Projects Improve the SEO of our blog posts by learning about the Yoast plugin and improving the keywords on the blog posts Review our past newsletters and suggest improvements to improve open rates or click through rates 		
2	Ongoing Event	Establishment of training programs for station personnel	Mid-West Family Sales University (2/7- 2/9/23 & 5/9-5/11/23) This program is designed for "sellers" and "non-sellers" to be taught the sales process in an effort to improve skills both in the sales department and throughout the company to have a better feel of our way of conducting the client relationship. The skills learned at Sales University help all who attend gain more knowledge to improve their position in the company. This training takes place 2 times per year.	7	Director of Strategy Sales Development Account Executive Brand Strategist
3	4/11/2023	Participation in events or programs sponsored by educational institutions	 WBA members GMs, station managers, and EEO contacts, Be a broadcast professional who will meet with students from across Wisconsin on an online platform to talk about all aspects of the business to learn about career opportunities. The online event will be held Tuesday, April 11 at 7 p.m. 	1	Director of Strategy
4	4/13/2023	Participation in events sponsored by organizations representing the community	WBA EEO Seminar: A Review of the FCC's EEO Requirements for Broadcasters	1	Business Manager

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	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
5	Ongoing Event	Establishment of an intern program designed to assist members of the community	SPORTS BROADCASTING INTERNSHIP INTERNSHIP DESCRIPTION: Mid-West Family Madison (WOZN) is hosting a summer sports broadcasting internship to educate students about the sports broadcast industry. This internship will teach the following tasks within the day to day operations of at sports radio station and network: • Running a radio board • Board-oping/Producing radio shows on the stations • Gathering and editing audio • Learning how to host a radio show as well as participate as a co- host • Creating imaging and other pieces to air on the station • Helping in the office off air (ie: transcribing audio, updating information on station materials)	2	Station Manager Intern
6	6/14/2023	Participation in events or programs sponsored by educational institutions	WBA EEO Session - You're Looking in All the Wrong Places - How to Find Diverse Talent at Every Level	3	President/GM WLMV WLMV
7	7/25/2023	Participation in events or programs sponsored by educational institutions	WBA Student Seminar 2023	1	President/GM